



Job Id : 18R85-1125405605448J | **Salary:** Not Specified | **Number of Openings:** 20 | **Posted on:** 30/09/2023 | **Last date to apply:** 31/10/2023

Company Name:	TIMESPRO CONSULTING	Job Title	Sales Officer
Organisation Type	Private	Sector	Finance and Insurance
Functional Area	Marketing & Sales	Functional Role	Fresher

Job Description Sales Officer CASA Grade: Senior Officer Business Unit: Retail Banking Responsibilities To introduce & acquire new CA customer in the identified segment and reference generation from the specified catchment To ensure sourcing of quality current accounts with higher product mix (higher CASA variants), segments and constitution mix To achieve monthly customer acquisition target To cross- sell other Banking and Asset products To cross-sell TPP products to the acquired customers To maintain good relationship with the customers and seek referrals To ensure right product to customer, a/c opening in defined TAT, high FTR, M+1 activation and follow up use of account for business transactions To ensure proactive registration & activation of acquired customers to direct banking channels To assist the Cluster Sales Leader Business in catchment mapping & scoping exercise and provide regular feedback to CSLB,Seniors on opportunities, customer needs, competition benchmarking To abide by the selling norms defined by the organization and adherence to guidelines by internal & external regulators To adhere to sales process & KYC Norms of the bank

Required Qualifications

Minimum Qualification Required: Graduate

Additional Information

Job Location	<input type="checkbox"/> Jaipur <input type="checkbox"/> Sikar	Key Skills	Banking, CASA, account, KYC, acquisition target, banking channels
Nature of job	Full Time		
Gender Preferences	male-Female		
Ex-Servicemen preferred	No	Number of Openings	20

"Age/Date of Birth" Preference

Age Preferences (in Years) Age between 18 - 26 years as on 30/09/2023

Date of Birth Preference Born on or between 30/09/1997 and 30/09/2005

Contact Details

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